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GOVERNMENT DOCUMENTS

1992

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REPORT



UNITED WAY OF BURLINGTON, HAMILTON-WENTWORTH

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JUL - - 1994

BUS/SCI/TECH

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Canadian Red Cross Society

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Diane Scott, Procter & Gamble Inc.

Dr. Fran Scott, Hamilton-Wentworth
Department of Public Health

Bob Sutton, U.S.W.A. Local 1005

Alderman David Wilson, City of Hamilton

*Resigned during term **Appointed during term

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David Mothersill, Dofasco Inc.

Mike Pennock, Social Planning & Research Council of
Hamilton & District

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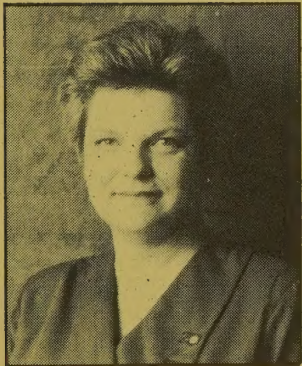
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A YEAR OF CHALLENGE

Message from the President and Executive Director



R. J. Francescutti, President



Jody Orr, Executive Director

The year 1992-93 proved once again that the communities of Burlington and Hamilton-Wentworth are truly communities that care. In the midst of perhaps the toughest economy seen since the Great Depression, our communities pitched in to ensure that our Campaign results (current projection 6.6 million), while marginally below the 1991 result, were still improved over the major losses of 1990. On behalf of our communities, heartfelt gratitude to Roger Couldrey, 1992 Campaign Chair, for his outstanding leadership, to his committed team of volunteers and to the staff who played such a critical role in ensuring this result.

However, it would not be honest to suggest that this result, as gratifying as it was, could even begin to meet the needs of our communities. In 1993, agencies have been required to take a two per cent cut in funding on top of a three per cent cut the previous year, and they have been asked to take this cut at a time when needs are in a critical upward spiral. In order to keep the cut to a minimum, the United Way Board of Directors approved a new policy for use of reserves which allowed a greater use of reserves than previously possible. Agencies have been the beneficiaries of this decision, but it also serves as a stark reminder that we need to challenge the residents of our communities to achieve a quantum leap in caring, particularly at a time when government cutbacks threaten many of the same services which we fund with even further reductions.

The United Way could decide in this climate to hunker down and be satisfied with simply holding the line, but, under the leadership of volunteers and staff both, we have decided that it is a time for risk taking, but risk taking which has the potential for major gains.

In the past year, a whole series of initiatives have been developed which characterize this proactive mindset. Campaign is becoming increasingly committed to innovation and development while still holding onto the processes which work well from the past. Allocations is testing processes which will lead to different principles for funding of services and developing the mechanisms which will permit decision making to be driven by needs and impact of the services which are funded through donor dollars. Some of this has meant being prepared in the Demonstration and Development area to fund high risk projects which, nevertheless, promise to deliver

new services in an effective and empowering way. Our thanks to Diane Scott, Agency Relations and Allocations staff, the many volunteers who have given enormous hours to ensuring effective decisions in the area of allocations, and to the staff in the allocations area.

We are proud to acknowledge that we have led the way among Canadian United Ways in developing both a Gifts in Kind programme and a Volunteer Coordinator's position. And we are equally proud to see that our commitment to community participation in decision making, while it contains wrinkles, is paying off in decisions which we feel reflect the priorities of the communities which we serve. The partnership of staff and volunteers in these areas continues to be enriching to the life of the organization.

The profile of our United Way has never been higher, thanks to the efforts of dedicated marketing staff and volunteers and the outstanding interest and support of the media.

Perhaps of the greatest significance this year has been the Board of Director's decision to adopt the policy governance model of organizational governance and management. This style of governance, on the surface, represents a significant challenge to the way we have done things over the last 65 years, but it also promises an organization which is more reflective of and responsive to the community while still upholding the organizational values which have increasingly come to characterize our approach to our work and mission.

We believe that in some ways 1993 will be our toughest fund raising year ever. The challenge is enormous and will require a level of dedication and commitment from people that is, at times, difficult to sustain. Our experience, however, suggests that our communities can come through in hard times. We invite you to become a critical element in making Burlington and Hamilton-Wentworth truly better communities in which to work and live.

A stylized, handwritten signature of R. J. Francescutti in black ink.

R. J. Francescutti
President

A stylized, handwritten signature of Jody Orr in black ink.

Jody Orr
Executive Director

CHAIRMAN'S MESSAGE

THE 1992 CAMPAIGN

- more than just a year of challenge

1992 was one of the toughest years since the depression to raise money in this community. Unemployment and job loss were rampant... corporate donations, eroded by the declining economy, were down by \$1.5 million... area businesses were wracked by the recession. While there were devastating losses on the fund raising side, the need for United Way services saw its greatest demand ever. Waiting lists grew as troubled families and kids sought help, requests for credit counselling skyrocketed, and hundreds needed drug and alcohol addiction counselling. The list goes on and on. The money to fund the services doesn't.

Yet amidst the picture of a recession, job layoffs, and human tragedy, 1992 also provided a year of hope... a year in which people who were still able to give, gave very generously. Retaining traditional United Way supporters became an achievement in itself:

- groups like primary industry and organized labour, while incredibly hard hit, continued to give generously to the United Way

- dedicated staff and volunteers, despite working under more pressure and with fewer resources, committed their time and efforts in raising money.

- more "loaned reps" were provided by organizations than ever before

- fund raising in "Burlington" became a greater priority

- "recognition" of volunteers' and organizations' outstanding commitment was increased



Roger Couldrey,
1992 Campaign Chair

- new strategic initiatives to reach a broader target base helped achieve major gains — these included the pioneering initiatives and more targeted approaches to small business, government and professionals.

The initiatives undertaken in the 1992 Campaign are only the beginning. As our local and national economies evolve, businesses and organizations like United Way must be more responsive to change. Donor attitudes must be closely monitored. Our donor base must be broadened. New ways of recognizing the importance of the donor must also be put into place.

I was very pleased to have been a part of the 1992 Campaign as Campaign Chairman .. it was a time when people both within United Way, and in the community, pulled together to help others. Volunteers, Loaned Reps, the Campaign Cabinet, the staff ... everyone involved with the 1992 Campaign deserves a heartfelt thanks. I wish every success to United Way as they evolve to meet the changing demands for service and support in our community. It is an important job, and one I hope we will all, at least as donors, share in.

Roger Couldrey,
Vice-President Hamilton Niagara District Bank of Montreal

THANKS CAMPAIGN CABINET

Roger Couldrey,
Bank of Montreal

Tom Atterton,
C.E.P. Local 42 - Hamilton &
District Labour Council

Ron Binns,
CHCH TV

Betty Bond,
Hamilton Board of Education

Lynn Curtin Lange,
Nesbitt Thomson Inc.

Steve Evans,
Mohawk College

Elizabeth Golka,
Private Consultant

Peter Johnson,
Hamilton Civic Hospitals
Henderson Division

Susan Lennox,
Hamilton Civic Hospitals
Henderson Division

Douglas Leyland,
Nesbitt Thomson

Peter McCann,
McCann Corporate Consulting
Associates Inc.

Andrew Murie,
Big Brothers Association of
Burlington, Hamilton-Wentworth

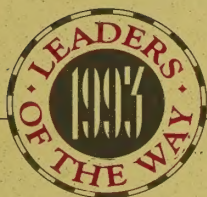
Robert Parry,
Halton Board of Education

Hugh Russell,
Bank of Montreal

David Seldon,
Seldon Printing Ltd.

David Vice,
Ministry of Community & Social
Services

LEADERSHIP GIVERS



Leadership Givers continue to show their commitment to the United Way and the community. In the 1992 Campaign, just completed, Leadership Givers contributed a total of \$220,000. We thank the following people for their generosity.

1992 PATRONS

\$2,500 - \$4,999

Charles & Bettina Campbell
Mr. & Mrs. R. W. Johnston
Bruce Garand
Mr. William W. Nelson
Mr. John D. Hutton
Mrs. Joyce Young

1992 LEADERS \$1,000 - \$2,499

Dr. M. Ali
Mr. Spence A. Allan
Dr. Norman T. Allen
Mr. Thomas W. Atterton
Mr. Douglas T. Baker
Mrs. D. Joan Berta
Joan & John Bothwell
Ms. Jessica Margaret Brennan
Mrs. Laura E. Bridle
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Mr. Frank Butty
Dr. T. H. Cain
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Mr. J. Andrew Campbell
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Ms. Helen Cole
Dr. S. J. Connolly &
Dr. E. P. Gordon
Mr. Ralph W. Cooper
Ruth & Roger Couldrey
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Mr. Nelson R. Crockford
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Gail & Gary Donald
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Jamie M. Edwards
Dr. & Mrs. P. Elder
Mr. John F. Evans
Mr. Donald Fell
Libby & Neil Finnie

Dr. E. Franklin
Pat & Dave Fulton
Ms. Marie Gallacher
Dr. Peter & Gwen George
Ms. Linda L. German
Dr. G. R. Gerula
Mr. Frank M. Gibson
David & Judy Goodings
David & Gail Gow
Mr. & Mrs. George Guest
Mr. Allan F. Hall
Mr. Robert A. Hall
Dr. Fred L. Hall
Mr. Gary Hanson
Mr. John Harris
Mr. Chris Harwood
Mr. John S. Hedden
Art & Marg Heidebrecht
Dr. James Hicks
Mr. Charlie Hogg
Mrs. Susan Holmes
Brian & Nancy Hurd
Ms. Kim Isaac
Edwin & Margaret Janack
Dr. Martin Johns
Dr. G. A. Kenney-Wallace
Dr. & Mrs. D. J. Kirkpatrick
Mr. Michael Kitchen
Mrs. Nora Klein
Mr. Thomas C. Kraft
Marjorie A. Kraftcheck
Mr. & Mrs. J. R. A. Langs
Mr. J. Kenneth LeClair
Dr. Alvin & Mrs. Hope Lee
Douglas & Margaret Leyland
Bruce Lingen
Mr. David Lockhart
Mr. John J. Lynch
Kenneth Lyons
Dr. & Mrs. P. D. M. Macdonald
Milton & Arlene MacLean
Mr. L. J. Magee

Mr. Ron Marcella
Mr. Jacques J. Marcotte
Ron & Peggy Martin
Mr. Darryl T. F. McCall
Mrs. Ruth W. McCuaig
Mr. Keith L. McIntyre
Cameron & Janet McKenzie
Dr. D. W. McLean
Mr. P. McManus
Mr. R. C. Miller
Michael & Anne Mills
Mr. Gerry Morrow
Mr. Michael Morrow
Dr. H. F. Muggah
Mr. Alec Murray
Dr. P. L. & Mrs. A. Newbigging
Dr. Paul O'Byrne
Dr. D. R. Offord
Rick & Sue Ogilvie
Ms. Jody Orr
Mr. Robert Orr
Mr. Bill Patcheson
Dr. B. Larry Pedlar
Robert & Helen Pelton
Dr. Donald A. Pepper
Mr. & Mrs. S. Pepper
Joseph L. &
Catherine A. Peterson
Mr. Derek Price
Mr. Murray Proctor

Dr. E. J. Rajczak
Mr. L. M. Rayworth
Mr. Glenn W. Riddell
Miss Phyllis Robinson
Dr. Paula Roth
Mr. Ralph J. Sazio
Dr. George K. Scott
Mr. Eric A. Seidel
Mr. David Seldon
Mr. Stuart Seldon
Mr. George A. C. Simpson
Mr. Donald S. Smith
Mr. Raymond L. Smith
Ms. Faye A. Smith
Dr. D. W. L. Sprung
Ms. Margaret M. Sullivan
Glen & Debra Swire
Prof. D. W. Taylor
Ms. Vincenza Travale
Mickey & Nancy Turner
Dr. G. Vallee
Dr. W. C. Vaughan
Miss Norma Walsh
Mel and Pat Webber
Mr. Brian Webster
Mr. John Whyte
Allan & Pamela Will
Mr. R. G. Wilson
Mr. & Mrs. John Wood
Dr. David Woods

While every attempt has been made to ensure accuracy, some Leadership Donors who contributed through payroll deduction may not have been identified. Please advise us of any changes so that we may recognize you as a Leadership Donor properly next year. Our regret if we have unknowingly omitted you.

THANK YOU

WHY GIVE TO THE 1992 UNITED WAY?

Your United Way

donation funds hundreds of
services in the community

~ from meals on wheels
for seniors to services for drug &
alcohol addicted youth,
support for sexually abused
children, day camp
for disabled kids,
matches for Big Brothers
and Big Sisters.

The list goes on and on.



Extra ordinary needs require

extra ordinary giving.

*Without your shared
commitment to meeting*

increased needs

in the community,

United Way's ability to help

is at the breaking point.

THOUSANDS

NEED YOUR HELP.

1. Because one donation helps fund almost 150 services offered through over 65 agencies. It's the way to help the most with a single donation.
2. Because 1 in 3 people in this community use United Way funded services. You or someone you know will need United Way in your lifetime.
3. Because United Way's administration costs are among the lowest of all charities. Thousands of unpaid volunteers help United Way raise funds, keeping costs at a minimum and funds to agencies at a maximum. Your dollar goes further.
4. Because you'll be helping the poor, the hungry, the homeless ~ you'll be helping children, families, seniors and people with disabilities.
5. Your United Way donation will help more than 300,000 people this year:
 - 47,386 children & youth
 - 69,507 troubled families & individuals
 - 16,773 seniors & shut-ins
 - 7,270 people with disabilities
 - 136,356 people in the community at large
 - 23,136 people through health care services.



ONLY YOU &
THE UNITED WAY
CAN CLOSE
THE GAP



If you want the proven way to help the most, choose...

UNITED WAY

of Burlington, Hamilton-Wentworth

LOANED REPRESENTATIVES 1992



Our 1992 Loaned Representatives

Ed Boose, Procter & Gamble Inc.	Christine Daw, Mohawk College
Hazel Beyazgul, Canada Post Corporation	Norm Dawe, Bell Canada
Jean Carboneau, Volunteer	Sidney Emberley, Volunteer
Roy Cooper, Halton Public Board of Education	Laura Fearnley, Royal Bank of Canada
Lynn Croley, Procter & Gamble Inc.	Nancy Harnish, Ministry of Community & Social Services
Cheryl Davies, Unemployment Insurance Job Creation Program	

Ever Wonder Who Helps Raise Funds for the United Way?

The success of the United Way depends on many thousands of fund raising volunteers who give of their time generously. They are supported by Loaned Representatives, individuals who combine a variety of skills and expertise with United Way training and development in order to provide a very important resource to the Campaign. The Loaned Reps in 1992 were as follows:

Sonia Kavouras, Unemployment Insurance Job Creation Program	Karen Paterson, Department of Fisheries & Oceans	Jim Stone, Procter & Gamble Inc.
Sarah B. Kellogg, Hamilton-Wentworth Region	April Preston, Revenue Canada - District Excise Office	Cecile Vankoevinge, Revenue Canada - Taxation
Anne-Marie Kloppenburg, Dofasco Inc.	Mary Pronesti, Ministry of Health.	Lynn Wiemelink, Westinghouse Canada Inc.
Tim LaCasse, Unemployment Insurance Job Creation Program	Debbie-Ann Rashford, Corporation of the City of Hamilton	Barrie Williams, The Hamilton Spectator
Gabriella Leonardis, Unemployment Insurance Job Creation Program	Lorraine Robertson, Bank of Montreal	
Jean Morgan, Hamilton Civic Hospitals	Sue Scharf-Green, Department of Communications	
Liz Pasenow, Canadian Red Cross Society	Dave Seguin, Dofasco Inc.	

*In addition, the following
companies provided
sponsorship dollars toward
the costs of the program.*

Ball Packaging
Products Canada Inc.
City of Stoney Creek
Simcoe Erie Group

THANK YOU VOLUNTEERS 1992

Bryan Adamczyk	Rachel Gauvin
Al Addis	Gwen George
Carla Aitken	Malcolm Graham
Gail Allat	Norman Hall
Sandy Alyman	Cathy Hammond
William Bain	Joan Hendershot
Caroline Ball	Lorraine Hogan
Miki Beldman	Yarko Horvath
Carmen Bian	Lisa M. Iuga
Ron Binns	Don Jaffray
Diana Borowski	Judith Johnson
Jeff Bradshaw	Warren Johnson
Julie Brown	Doug Kay
Mary Campanella	George Koblyk
Shirley Campbell	Margaret Kowalski
Phil Chabot	Valerie Kremer
Boris Chemerys	Paul Lamb
Pegi Chomos	Carl Lane
Karen Daniels	Gabriella Leonardis
Mary DiBattista	Barbara MacKinnon
Fred Dunbrack	Bruce Maddox
Elaine Eastman	Richard Maraj
Barry English	Rob Marini
Ronika Fraser	Bob Matteson
Bill Fuller	Don Matthews
Lawrence Galoni	Terry McCarthy



United Way Annual Meeting June/92

Beatrice McDonough	Jane Mulkewich
Wendy McDougall	Natalie Muryn
Vince Meli	Evelyn Myrie
Kelly Meyn	Nancy Nusca
Karen Michalewicz	Sue Ogilvie
Gerry Milinkovic	Janet Ozimek
Bruce Mochrie	Bill Patcheson
Wendy Moore	Jan Perry
Linda Mooradian	Catherine Raso
Gloria Morrison	Angela Reed

Heather Reid
Jane Rickard
Kathleen Rowe
Reverency Wendy Roy
Jill Rumble
Richard Russell
Bryan Schaefer
Ann Scott
Anne Sellars
Bryan Shields
Ron Slavik
Pat Smith
Pat Sutton
Jim Sykes
Suanne Thuman
Bob Vair
George Van Arragon
Krista Warnke
Liz Weaver
Cynthia Webb
Roberta Weiss
Allan Will
Dwayne Williams
Sarah Wood
Judy Worsley

EMPLOYEE AWARD WINNERS

Employees and union members work very hard each year to raise funds for the United Way. We would like to thank all Employee Campaign Chairpeople and their canvassers for a job well done during the 1992 Campaign. We would also like to thank their Corporations, Organizations, and Union Locals for the tremendous support displayed.

PLATINUM

Alternatives for Youth

BDO Dunwoody Ward Mallette Inc.

Ball Packaging Products Canada Inc.

- Head Office
- Burlington Plant
- Hamilton Plant
- Members of I.A.M., Local 863
- Members of Can Workers, Local 354

Barclay Construction Ltd.

Big Brothers of Canada
& Members of C.U.P.E.

E. Boucher Realty & Insurance Ltd.

Kenneth G. Brown Associates

Burlington Technologies Inc. through
C.A.W., Local 525

Buzza Realty Inc.

CHML/Y95

CRS Plus

Canadian Hearing Society,
Hamilton Region

Canadian Imperial Bank of Commerce

- Corporate Business Centre
- Independent Business Centre
- Mount Forest
- Walker's Line

Canadian National Institute for the
Blind, Hamilton-Wentworth

Canadian Red Cross Society,

- Burlington Branch
- Flamborough Branch
- Hamilton Branch

Canadian Tire Corporation Ltd.,
Hamilton Auto Depot

Catholic Family Services of
Hamilton-Wentworth

Catholic Youth Organization

Community Information Services
of Hamilton-Wentworth

The CUMIS Group Limited,
Members of Office, Professional
Employees, International Union,
Local 290

Doane Raymond Pannell

Federal Express, CA/YHMR

Federal Government Employees

- Members of P.S.A.C. Affiliates
- External Affairs
& International Trade,
Hamilton Passport Office
- Hamilton Weather Office

Girls Guides of Canada, Hamilton Area

Dan Gismondi Real Estate Inc.

Halton Adolescent
Support Services

Halton Roman Catholic
School Board

- St. Patrick's

Halton Social Planning Council

Hamilton Board of Education

- Red Hill

Hamilton East Kiwanis
Boys' & Girls' Club Inc.

Hamilton & District
Literacy Council

The Hamilton Spectator
• The Executive

The Regional Municipality of
Hamilton-Wentworth
• Members of C.U.P.E.,



Canada Employment Centre

Locals 5 & 167

- C.A.O.'s Office
- Legal Services Department

Harris Rebar Inc., and Members of
Ironworkers, Shop Local 734

Hong Kong Bank of Canada

Instron Canada Inc.

Jennings Insurance Limited

John Howard Society of Hamilton-
Wentworth & District

Lewis Brown Scarfone Hawkins

Lewis Rinehart Realty Services

J.D. Love Real Estate Services Ltd.

Nelson Steel

Nesbitt Thomson Inc.

H. Ross Newman Real Estate Broker

Pastoral Counselling Centre,
Hamilton-Wentworth

Provincial Government Employees

- O.P.S.E.U., Local 205
- Ministry of Attorney General
- Small Claims Court, Hamilton

Re/Max Escarpment Realty Inc.

Re/Max Grand Realty Inc.

Neil Roberts Realtor

Royal Bank of Canada

- Area Office, Hamilton Centre
- Area Office, Hamilton Mountain
- Area Office, Stoney Creek
- I.B. Centre, Burlington
- I.B. Centre, Hamilton Mountain
- I.B. Centre, Stoney Creek
- Private Banking, Burlington
- Private Banking, Hamilton Centre
- Locke & Main
- Main & Sherman

Royal LePage Real Estate
Services Ltd.

- Lakeshore Road

Royal Trust

Scouts Canada,

Hamilton-Wentworth Region

Social Planning and Research Council
of Hamilton & District

Stoney Creek Hydro-Electric Commission

Sun Canadian Pipe Line Company
Limited

- Hamilton Plant
- Sarnia Plant

United Way of Burlington, Hamilton-
Wentworth

Volunteer Centre of Hamilton
& District

Wellington Insurance Co.

Wentworth Mould and Die Co. Ltd.

Westinghouse Canada, Inc.

- Members of C.A.W.
- Corporate Office
- Construction & Industrial Products

Westbury Canadian Life Insurance Co.



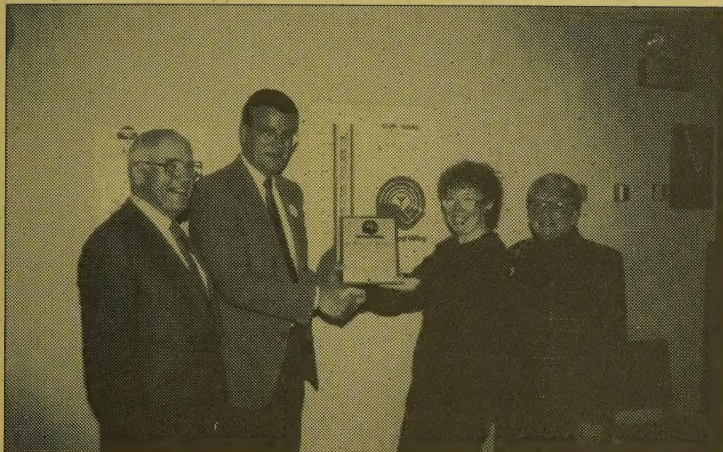
P.G.C.D. Westinghouse Canada Inc.



Paul Revere Life Insurance Co. kicks off United Way Campaign



Leadership Giver Awards
presentation. Marjorie Kraftcheck,
Royal LePage Burlington.



Award presentation to Cumis Group

GOLD

Fred Arnold & Associates Inc.

BDO Dunwoody Ward Mallette

Bank of Nova Scotia

- Main & Kenilworth
- Commercial Banking Centre, Burlington

Boiler Inspection & Insurance Co. of Canada

Bonar Inc., Corporate Office

Canadian Drawn Steel Co. & Members of U.S.W.A., Local 1031

Canadian Imperial Bank of Commerce

- Appleby Line
- Centre Mall
- Concession
- Gage & Fennell
- King & James
- King & Rosedale
- King & Wellington
- Plains Road
- Sherman & Barton

Columbia International College

Commcorp Financial Services Inc.

Dalton Insurance Brokers Ltd.

Degussa Canada Ltd.

Deloitte & Touche

Digital Equipment of Canada Ltd.

Dofasco Employee Donations Fund

Dundas Community Services



Ministry of Community & Social Services Ice-Cream Eating Contest

Durward Jones Barkwell

Federal Government Employees

- C.E.I.C. - Employment Centre, Burlington

- Canada Centre for Inland Waters, Dept. of Fisheries & Oceans

- Canadian Centre for Occupational Health & Safety
- Canada Mortgage & Housing Corp.
- Members of P.S.A.C. Affiliates
- Royal Canadian Mounted Police

Fisher & Ludlow Inc. & Members of C.A.W.

Halton Board of Education

- Parkwood

Halton Roman Catholic School Board

- St. Joseph's, Oakville
- Ste. Marie
- St. Matthew's

Hamilton Board of Education

- Area 1 Office
- Area 4 Office
- Hess Street
- Highview
- Parkview Secondary
- Ridgemount School

Hamilton Paper Box Ltd.

The Regional Municipality of

Marvin Caplan Gentleman's Apparel

National Bank of Canada

- Headdon Road
- Upper James

Nelson Steel

Oliver, Tassi

Ontario Auto Collision Ltd. (5 locations)

Paul Revere Life Ins. Co.

- Group Sales
- Hamilton Niagara Sales

Peat Marwick Thorne

Procter & Gamble Inc.

Provincial Government Employees

- Members of O.P.S.E.U., Local 205
- Members of C.U.P.E., Local 767
- Arrell Youth Centre
- Ministry of Agriculture & Food
- Ministry of Community & Social Services, Hamilton
- Ministry of Government Services
- Land Registry Office
- Provincial Public Health Lab

Royal Bank of Canada

- Ancaster
- Barton & Wentworth
- Business Services, Burlington
- Business Services, Hamilton Centre
- Corporate Banking, Burlington
- Dundas
- Paramount
- Westdale
- York & Bay

Roynat Inc.

D. G. Seldon Printing & Vernon Directories Ltd.

Stanley Tools, a Division of Stanley Canada Inc.

Charles Vitanza Realty Inc.

Wentworth County Board of Education

- Memorial Building
- University Gardens & Program Services

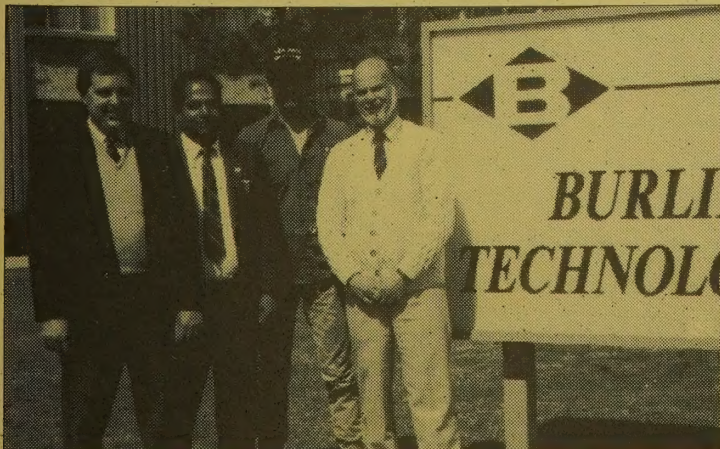
Westinghouse Canada Inc.

- Members of C.A.W.
- Canadian Services Division
- Information Services Division
- Motor Company Canada Ltd.
- Power Generation Canadian Division
- Wesco

White Radio Ltd.

Wood Gundy Inc.

Xerox Canada Ltd.



Burlington Technologies

Hamilton-Wentworth

- Members of C.U.P.E., Locals 5 & 167
- Economic Development Department
- Human Resources Dept.

Hamilton-Wentworth Roman Catholic Separate School Board

- Nick Mancini Centre
- St. Charles Adult Education
- St. David's
- St. James the Apostle

Joseph Brant Memorial Hospital

- Management

Laidlaw Inc.

- Members of C.U.P.E., Local 2177
- Environmental Technologies
- Transit

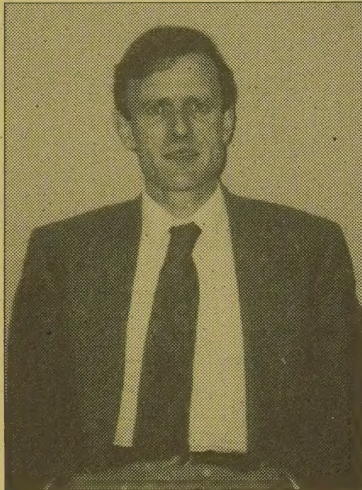
Laurel Steel

Lenscrafters - Limeridge Mall

Mainway Appraisal Service Inc.

TOP 37 EMPLOYEE ACCOUNTS 1992

Many, many thanks for the outstanding support of the employees, union members and corporations of our top 37 financial supporting organizations - they form the backbone of our annual campaign.



Steve Cowley, St. Joseph's
Hospital~Employee Campaign Chair

for Inland Waters and Members of the Public Service Alliance of Canada, Local 00144, Environmental Component; Profesional Institute of Public Service of Canada, Burlington/Hamilton Branch; International, Brotherhood of Electrical Workers, Local 2228; Economists, Sociologists and Statisticians Association

Canada Post Corporation and Employees; Members of Public Service Alliance of Canada; Canadian Union Postal Workers; Association of Postal Officials of Canada; Union of Postal Communication Employees of Canada

Canada Trust and Employees

Canadian Imperial Bank of Commerce and Employees

Commcorp Financial Services Inc. and Employees

The CUMIS Group Limited and Employees and Members of Office & Professional Employees International Union, Local 290

Dofasco Inc. and Members of Dofasco Employees' Donations Fund

Federal Government Offices and Members of Public Service Alliance of Canada

Ford Motor Co. of Canada Inc. and Members of Canadian Auto Workers, Local 707

Staff of Halton Public Board of Education

Staff of Halton Roman Catholic School Board

Members of the Hamilton Civic Employees Charity Fund and Members of Canadian Union of Public Employees, Locals 5 & 167

Staff of Hamilton Public Board of Education

Staff of Hamilton Roman Catholic School Board

Ball Packaging Products Canada Inc. and Employees at Head office, Burlington and Hamilton plant locations and Members of International Association of Machinists, Local 863, and Can Workers, Local 354

Bank of Montreal and Members of Our People Fund

Bell Canada and Members of the Employee Fund for Community Services

Employees of The Corporation of The City of Burlington

Burlington Technologies Inc. and Members of Canadian Auto Workers, Local 525

Employees of the Canada Centre

Employees of the Regional Municipality of Hamilton-Wentworth and Members of Canadian Union of Public Employees, Locals 5 & 167; Amalgamated Transit Union, Local 107; Ontario Nurses Association, Locals 50 & 72; International Union of Operating Engineers, Local 772

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Provincial Government Offices and Members of Ontario Public Service Employees Union

Royal Bank of Canada and Employees

Simcoe Erie Group and Employees

Slater Steel, Hamilton Specialty Bar Division and Members of Hourly & Salaried Employees Funds

The Spectator and Employees and Members of The Spectator Charitable Donations Employee Fund

Stelco Inc. and Members of United Steelworkers of America, Locals 1005, 5328, 3561, 8460



Regional Municipality of Hamilton-Wentworth Employee
Campaign, Reg Whynott, Regional Chairman

Staff of St. Joseph's Hospital and Members of Canadian Union of Public Employees, Local 786; Ontario Nurses Association, Local 75; Ontario Public Service Employees Union, Local 205; United Plant Guard Workers of America

Union Gas Ltd. and Members of the Employees Charities Fund and Members of Communication Energy & Paperworkers Union

Staff of Wentworth County Board of Education

Westinghouse Canada Inc. and Members of Westinghouse Employee Charity Trust Fund and Members of Canadian Auto Workers

Thanks to Dofasco and its employees. They
continue to be the single largest supporter of
United Way in our community

UNITED WAY/HIGHLIGHTS 1992/1993

- a campaign total of approximately \$6,700,000, only marginally below 1991's achievement and still significantly above 1990 when our campaign took a major dip due to the recession
- establishment of a Burlington office during Campaign with thanks to Westinghouse
- approval for the hiring of four Loaned Representatives through a Section 25 grant, assisting us to recruit the highest number of Loaned Representatives ever...27...an outstanding result with full thanks to those companies and organizations which participated in the programme in 1992
- successful new accounts such as Burlington Technologies due to the emphasis on development in the Campaign
- initiation of long range planning in the resource development area consistent with the Strategic Framework adopted early in 1992
- the development of new fund raising strategies such as joint ventures with specific donor groups
- outstanding media support and an estimated \$400,000 worth of free advertising of all sorts
- outstanding special and grand events...Tiger Cats barbecues, Ontario Auto Collision's Casino Night, Oldies 1150's Fifties Dance, a country and western Annual Meeting, a fifties Campaign rally...the list goes on
- initial cross promotions with the Hamilton Tiger Cats in 1992 leading to Board approval of an enhanced and expanded working relationship with the Hamilton Tiger Cats in 1993
- our first region wide Casual Day, raising approximately \$20,000
- a 3% across the board reduction in 1992 allocations and use of reserves to maintain funding of services at this level
- significant shifts in the citizens review process which focus volunteer involvement on understanding and assessing service impacts
- the development of processes in allocations which will define principles on which funding should be based and mechanisms for ensuring needs and impact driven funding decisions
- the regularization of meetings between agencies and the United Way
- decision by the Board of Directors to adopt the policy governance model for governance and management of the organization
- with the adoption of policy governance, significant changes in the structure of Campaign
- hiring of a part time Volunteer Co-ordinator and the development of a detailed volunteer management process ready for implementation over the summer of 1993
- decision to absorb the Gifts in Kind programme into the core budget of the United Way as a permanent programme
- the development of a new Human Resources Policy Manual
- selection of Hamilton as the site for the 1995 United Way/Centraide Canada Leadership Conference with our United Way as the host United Way
- partial funding for the hiring of a Co-ordinator of Multiculturalism and Anti-Racism approved by the Secretary of State and the Hamilton Foundation, hiring tentatively scheduled for July, 1993
- establishment of the President's Task Force on Donor Choice with a decision to undertake testing of a model of donor choice in selected accounts during the 1993 Campaign, an evaluation of these projects, and a decision on donor choice for 1994
- completion of the Ministry of Community and Social Services project in Leadership Development Services
- staffing changes...the departure of Diana Borowski, Sheelah Dunn Dooley and David Albrecht and arrival of John Wood as the new Resource Development Director

The Gap is WIDENING

Between the Need & Available Services



If you don't give, who will?





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